

**LaLu Farms**

David and Linda LaFever  
805 Taft Church Rd.  
Sparta, TN 38583

March 1, 2010

Dear Mr. James,

David is the 2nd generation on this farm. It is located on the Upper Cumberland Plateau in Tennessee. Our farm is diversified and we run a dairy and have beef cattle and hay.

The water supply for the dairy barn is from a well with very high calcium (400 ppm), thus contributing to large amounts of milk stone buildup in our milk tank from the scale left behind by the hard water. Our herd produces high protein milk. Combining the high protein milk and the high calcium water just gave us fits in keeping our equipment clean. When we wash down the equipment the calcium scale sticks to the stainless steel pipes, valves and tanks, then the protein or milk stone would start to build up the scale. The only way prior to installing the ScaleTron to remedy milk stone was to use huge amounts of chemical, tons of man-hours thus costing us considerable amounts of money.



Since the installation the milk tank looks like new

We installed the ScaleTron in March 2010. It has now been in place for 2 years, and the milk stone buildup has not been a problem since. The reduction of milk stone in our tank has reduced the amount of time and money spent in keeping our equipment clean and milk stone free.

Shown above are pictures of our milk tank after the installation of the ScaleTron and the picture of the installation itself. As you can see the stainless tank looks new.

Thank you for bringing this product to our attention and we look forward to sharing this product with our fellow farmers.

Sincerely,

David and Linda LaFever